

Performance of Hankook Tire

The 3rd Quarter of 2004



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(Unit: In billions of KRW)

	3Q '04	(% of Sales)	2Q '04	(% of Sales)	(QoQ)	3Q '03	(% of Sales)	(YoY)
Sales	455.84	100%	465.34	100%	-2%	402.70	100%	13%
Export	315.33	69%	333.13	72%	-5%	261.72	65%	20%
Domestic	140.51	31%	132.21	28%	6%	140.98	35%	0%
Gross Profit	153.75	34%	157.42	34%	-2%	132.26	33%	16%
Selling, General & Administration Expenses	91.72	20%	95.19	20%	-4%	83.60	21%	10%
Operating Income	62.03	14%	62.23	13%	0%	48.66	12%	27%
Ordinary Income	66.14	15%	66.31	14%	0%	49.94	12%	32%
Income Taxes	20.45	4%	19.88	4%	3%	14.88	4%	37%
Net Income	45.69	10%	46.43	10%	-2%	35.06	9%	30%

QoQ comparison (3Q '04 vs. 2Q '04)

Sales volume was down by 6% over 2Q.
 Sales decreased 2% compared to 2Q due to reduced working days derived from summer vacation and ChooSuk holidays.
 Despite this sales decrease, operating profit margin improved 14% over 2Q.

YoY comparison (3Q '04 vs. 3Q '03)

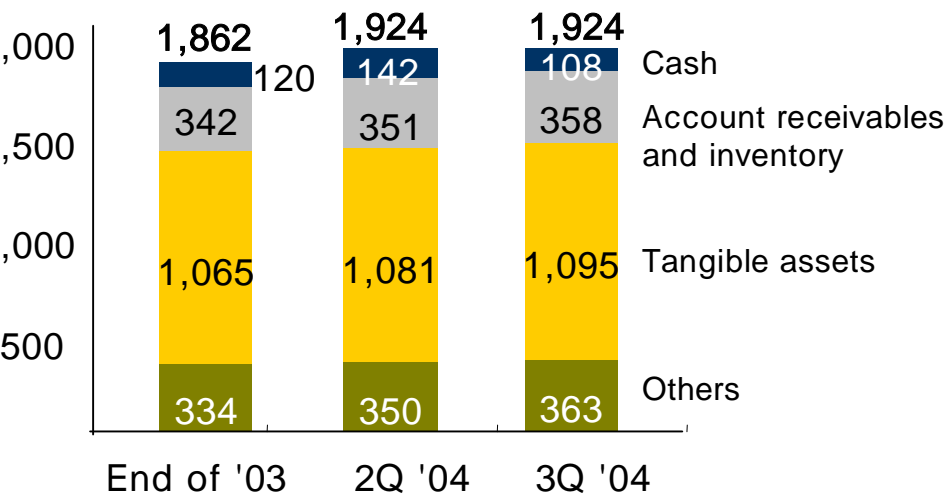
Sales volume and sales rose 4% and 13% over 3Q '03, respectively, mainly affected by 50% up in UHPT and price increase.
 Operating income and ordinary income improved 27% and 32% over 3Q '03, respectively.

Financial Structure and Key Financial Indicators



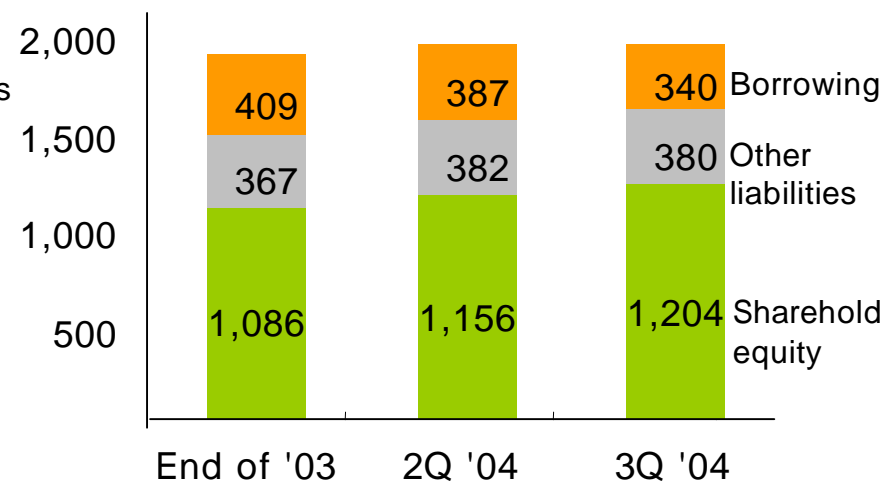
Assets

(Unit: In billions of KRW)



Liabilities and Shareholders' Equity

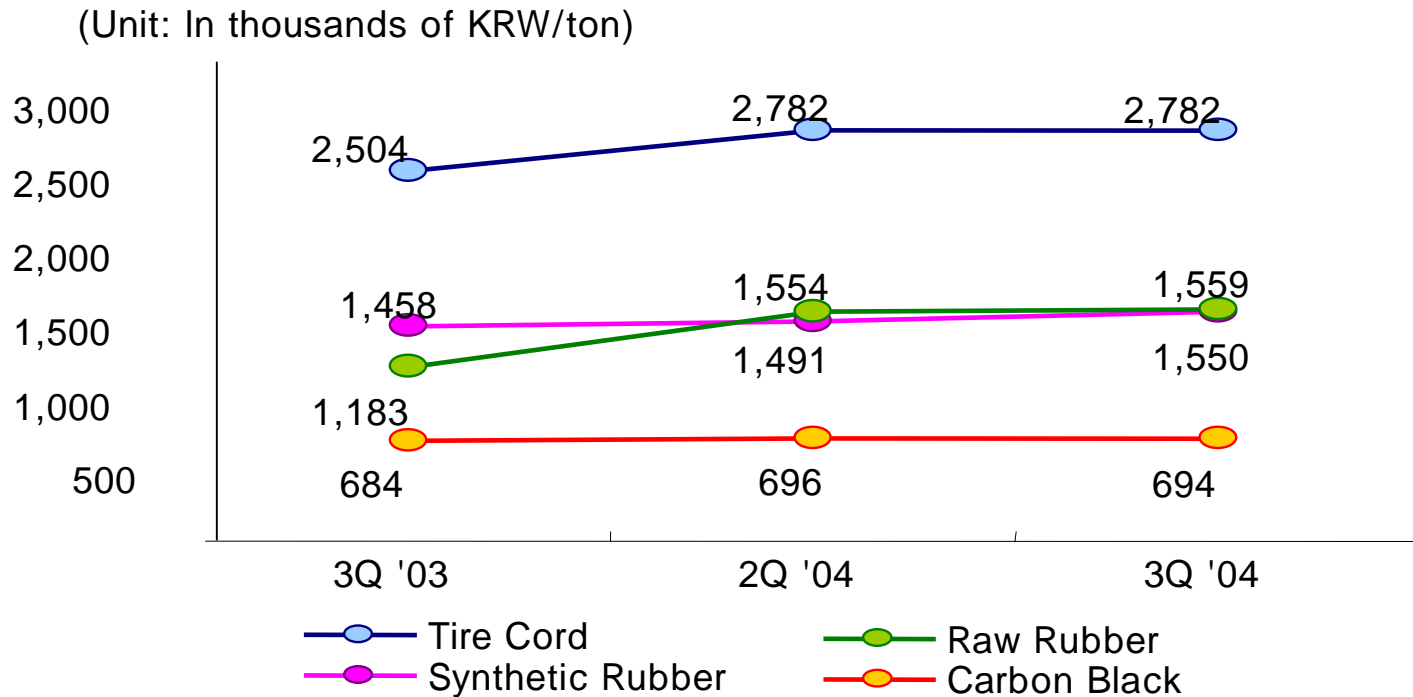
(Unit: In billions of KRW)



Key Financial Indicators

	End of '03	2Q '04	3Q '04
Liability - to - equity ratio	71%	66%	60%
Net debt ratio	27%	21%	19%
ROE	9%	12%	12%
ROA	5%	7%	8%

03 Price Changes in Raw Materials



(Unit: In thousands of KRW/ton)

	3Q '04	2Q '04	QoQ	3Q '03	YoY
Tire Cord	2,782	2,782	0%	2,504	11%
Synthetic Rubber	1,550	1,491	4%	1,458	6%
Raw Rubber	1,559	1,554	0%	1,183	32%
Carbon Black	694	696	0%	684	1%

Thank you.



Hankook